

**Whole Health is the only program providing guaranteed total cost of care savings for the seriously mentally ill (SMI) patient population.**



## Understanding the SMI Population



The SMI population experiences a 15-20 year shorter lifespan on average



Higher prevalence of comorbid conditions, significant social determinants of health (SDoH) barriers, & limited treatment access



SMI patients have a medical loss ratio (MLR) of over 130% on average and drive outsized costs

## Our Results



**15 - 20%**  
TOTAL COST OF  
CARE REDUCTION



**30 - 40%**  
REDUCTION IN  
HOSPITAL VISITS



**20 - 30%**  
IMPROVED DISEASE  
DETECTION



**30%**  
HEDIS  
METRICS

# Who is Quartet?

Quartet is a value-based care enablement and delivery company. Our mission is to improve communities by enabling the best care for people in need, and we strive to do this by combining tech with quality care.

**50**

Our behavioral team is licensed across 50 states

**30**

Licensed psychiatrists, nurses, and therapists

**500K**

Over 500k patient appointments delivered by our medical group last year

**20K+**

Our platform has over 20k providers

**21M**

We service up to 21 million members

## Program Differentiators



### Multidisciplinary care team

Whole person health care delivered by our multidisciplinary and cross-functional care team practicing measurement-based care. Our fully employed care team is led by a nurse practitioner with physical and behavioral health expertise.



### Tailored, comprehensive care model

A hybrid in-person and virtual model that will serve as the behavioral health home for your patients. Services include customized care plans and virtual BH clinic with 24/7 support.



### Best-in-class patient engagement

Omnichannel analog and digital patient engagement – including phone/text, door knocking, HIE/ADT feeds, peer support, and warm referrals.



### Detection of undiagnosed comorbid conditions

A multidimensional patient assessment on patients' unique physiological, psychosocial, functional, and environmental needs.



### Addressing barriers to care

Coordinated access to SDoH services that address social needs and barriers to care, as well as in-network programs, high-quality facilities, and specialty providers.

**Our preferred population includes members in the Medicare Advantage population that have a primary diagnosis of:** Schizophrenia, Bipolar, PTSD, and Major Depressive Disorder. Our program can also be tailored for a Commercial or Medicaid population.

## Guaranteed Total Cost of Care Savings



### Financial Construct

Quartet is accountable for the total cost of care inclusive of behavioral and physical health. A PMPM fee will fund the program that is treated as a medical cost with \$0 claims.



### Contracting Structure

In collaboration with the plan, Quartet develops a medical expense benchmark that transitions to an MLR benchmark/percent of premium structure, with guaranteed savings to the plan.



### Value Drivers

#### Lower cost of care based on:

- » Reducing avoidable medical and behavioral admissions
- » Medication management and adherence
- » Preventative screenings
- » Coordination of specialists and appropriate sites of service