

Whole Health by Quartet

Whole Health is the only program providing guaranteed total cost of care savings for the seriously mentally ill (SMI) patient population.

Understanding the SMI Population

The SMI population experiences a 15-20 year shorter lifespan on average

Higher prevalence of comorbid conditions, significant Social determinants of health (SDoH) barriers, & limited treatment access

SMI patients have an medical loss ratio (MLR) of over 130% on average and drive outsized costs

Program Differentiators



Multidisciplinary care team

Whole person health care delivered by our multidisciplinary and cross-functional care team practicing measurement-based care. Our fully employed care team is led by a nurse practitioner with physical and behavioral health expertise.



Tailored, comprehensive care model

A hybrid in-person and virtual model that will serve as the behavioral health home for your patients. Services include customized care plans and virtual BH clinic with 24/7 support.



Best-in-class patient engagement

Omnichannel analog and digital patient engagement – including phone/text, door knocking, HIE/ADT feeds, peer support, and warm referrals.



Detection of undiagnosed comorbid conditions

A multidimensional patient assessment on patients' unique physiological, psychosocial, functional, and environmental needs.



Addressing barriers to care

Coordinated access to SDoH services that address social needs and barriers to care, as well as in-network programs, high-quality facilities, and specialty providers.

Guaranteed Total Cost of Care Savings



Financial Construct

Quartet is accountable for the total cost of care inclusive of behavioral and physical health. A PMPM fee will fund the program that is treated as a medical cost with \$0 claims.



Contracting Structure

In collaboration with the plan, Quartet develops a medical expense benchmark that transitions to a MLR benchmark/percent of premium structure, with guaranteed savings to the plan.



Value Drivers

Lower cost of care based on:

- » Reducing avoidable medical and behavioral admissions
- » Medication management and adherence
- » Preventative screenings
- » Coordination of specialists and appropriate sites of service

Our preferred population includes members in the Medicare

Advantage population that have a primary diagnosis of: Schizophrenia, Bipolar, PTSD, and Major Depressive Disorder. Our program can also be tailored for a Commercial or Medicaid population.

